



It's been two very different years during my Presidency. Only a few months in, Covid-19 hijacked all of us, and threw up many challenges within the Branch that, I am proud to say, we handled very well.

The first wave of issues saw us respond quickly to Members and provide immediate relief to those who suffered during the initial months. We communicated well with Members, liaised strongly with the relevant Government authorities, and responded to Members requests for information in a professional and diligent manner. Given this was a whole new world to us, I look back and think how remarkably well we coped.

The last twelve months have been different again. We pulled out of the Covid fog, and things started to return to something resembling normality (for us in South Australia anyway). The Branch had its own internal challenges, with the recruitment of a new Chief Executive paramount on our agenda.

There is no doubt that we could not have survived the first twelve months without the excellent support of my Council colleagues, and the support of the Branch office who for the most of it, was without a leader on the ground. I am thankful to say that this is no longer the situation as we welcomed Bradley Abraham to the role of Chief Executive in January this year after a rigorous process.

Our Strategic Plan, approved by Council at our June 2021 meeting, has already shown some very strong results as it provides a roadmap for activity from the Branch, for the Members.

I am sure you will agree that there have been many positive changes of late, including much improved Member communications, and some significant new programs being delivered. I can assure you there are many more to come.

The national stage has been a highly complex one. I have spent many hours providing input into a range of significant national issues including Covid and our successful local media campaign to address the nationwide mask shortage issue, Aged Care, Dental Funding, TGA – custom made medical devices and Third Party- Private Health Insurance matters.

Other areas of contribution included media attention regarding the Child Dental Benefits Scheme, the significant involvement in ADA Policy and Position statements and countless submissions on behalf of our Association.

As a small Branch, you can be assured that when it comes to national input, we rank very highly. Our Federal Councillors and National Committee representatives are strong advocates for sensible and practical policy. We work very well with our colleagues at Federal and with the other state Branches in ensuring that things get done. I am proud to have had real input into these issues.

On a local scene, we currently enjoy an amazing level of engagement with the State Government. From Ministerial level downwards, we are highly regarded and work closely with the policy makers in ensuring that as a Branch we continue to support dentists and promote oral health. Whether it be Covid directives, aged care services, dental assistant training requirements, or most recently, regional workforce development, we have been at the forefront of all conversations.

I have found the connection with the members and strong engagement with the dental students and new graduates particularly rewarding.

It would be remiss of me if I did not finish my final Presidents report without outlining what I believe to be one of the biggest challenges facing us as a profession in South Australia. Despite only 16% of all oral health services being provided by the public sector, policy seems to be increasingly dominated by public sector requirements. These requirements, overwhelmingly, are driven by a significant underfunding of public oral health within this State. This situation is reflected around the nation.

These requirements have driven specific outcomes from the higher education sector. The resulting two-tiered level of service in oral health by various levels of 'dental practitioner' means that many – a large portion - within the community, do not have the opportunity to receive a full assessment and appropriate treatment with a fully qualified dentist.

This situation, if it continues, will only act to separate the haves from the have nots. As a modern western society, it is a highly unsatisfactory outcome for the community.

I urge my fellow Council Members, and those who follow me in the leadership of the Branch to ensure that this issue is not allowed to be quietly silenced but continues to receive the rigorous debate required.

I thank my Council colleagues for their outstanding service and support during the last two years. I could

not have served you effectively as President without your trust and encouragement.

To our Committee Members, you have an incredibly important role to play in supporting the Council and Branch and have always been very forthcoming with ideas and feedback. I sincerely appreciate your support during my Presidency.

Finally, to our Branch Team who have endured a very difficult period. It has been a pleasure to work with them all so closely to support our members. I could not have survived this without their professionalism, dedication and good humour.

I will remain committed to the furtherment of the SA Branch, and the profession at large. I look forward to continuing to serve you on Committees and in other capacities in the future.

Congratulations and welcome to the newly appointed Council and Review Committee 2022, comprising of some previous Councillors who bring both experience and wisdom and new members who will bring something new and promising to the Board.

Dr Vaibhav Garg will be an outstanding next President to this Branch. He will bring much passion and enthusiasm to the role and will serve you all well. I wish him and the Branch every success.

Dr Angelo Papageorgiou President



BDS5 Students following the 2020 Declaration Ceremony at the University of Adelaide.



Having commenced at the end of January in the 2020-21 financial year, it did not take me long to appreciate the varied and wide-reaching scope of the Chief Executive Officer role for your Branch.

There are so many aspects to consider with this role – everything from day-to-day business operations – through to Member engagement – and significant Government liaison.

The South Australian Branch has a long and proud history, and it was my intention to quickly build on this through a structured program of short to medium term activity that focussed on delivering high-quality member services.

We spent the first half of 2021 preparing and drafting a business plan for the Branch. This plan was developed through engagement with Council, our significant Committee structure and through various individual engagements with Members. Approved by the Council along with a matching budget in June 2021, our Business Plan allows for a wider range of business activities targeted to the Membership. Many of these have commenced, including better communications and marketing, improved explanations of member benefits, and a wider range of events and CPD. There are many more new initiatives to be announced in the coming months.

Our Committee structure is a powerful tool for the Branch, and we have witnessed increased engagement and outputs from all Committees. We have even seen a significant increase in interest from Members wishing to join Committees which is very pleasing to see.

Rural engagement has been a priority in recent months, and our regional Members have received many direct communications from me and the Branch Team addressing areas of concern or many issues. I have visited some regions already – and plan on making this a more regular feature of Branch activity over the next 18 months.

Operationally, the Branch has reported a net profit of a little under \$293,000, which is a great result in a difficult year. The budget for the 2021-22 financial year



Councillors left to right. **Back Row:** Dr Sharyn Borrett, Dr Paul Budden, Bradley Abraham, Dr Yung Seng Chee, Dr Deon Naicker, Dr Poppy Anastassiadis, Dr Angela Pierce. **Seated:** Dr David Mann, Dr Meagan Huebl, Dr Angelo Papageorgiou, Dr Greg Miller, Dr Sachin Kulkarni. **Inset top to bottom:** Dr Anthony Smerdon, Dr Vaibhav Garg, Dr Mark Hutton.

is for a much more modest profit as we reinvest into more Member benefits and activities over the coming 12 months.

We have been very lucky to have such great Branch Sponsors, including long term partners Guild Insurance, BOQ Specialist, and Austbrokers Terrace. As Branch sponsors, they are critical to ensuring we can keep offering great Member services and events.

In addition, we have been able to sign a range of Support Sponsors such as Ray White Business Sales, Hood Sweeney and DataVision. We are working on more sponsors in this support category at the moment and will have some new announcements soon. I thank all our sponsors for their continued commitment and belief in our new operational and communications directions.

Operationally, your Branch Team has had some changes in composition, which has seen a greater emphasis on marketing and communications and membership engagement. In addition, we have recently increased our capacity to advise Members around the important area of infection control and launched a new program to support this.

I would like to thank the Branch Team for all their support in my first 9 months in the role. They have been willing to embrace change – take on new challenges – and look at all our operations from different perspectives. The Branch Team now works

with the Council and Committees towards delivering on all aspects of the Business Plan – and are well on track to achieve most – if not all targets - at the time of writing.

It would be remiss of me to not thank the Council and Committee Members for their enthusiastic welcome of me into the Branch. In a short period of time, we have together been able to make great strides in ensuring Members come first in all we do.

Our outgoing President, Dr Angelo Papageorgiou is a powerhouse. He has held the Branch together through a most difficult period – both through Covid-19 and without a Chief Executive for much of his Presidency. He has been generous with his time and counsel, and I could not have wished for a more supportive and engaged welcome from a Branch President.

As we all look forward to the next couple of years, I can assure you there is much to look forward to from your Branch. New services for Members, increased Member engagement, even better communications, and the continued advocacy for a strong profession both with the public and higher education sectors.

We survived 2020-21, but now we look to grow in 2021-22 and beyond.

Bradley Abraham
Chief Executive Officer

INCOME STATEMENT

	2021	2020
Income	\$	\$
Branch Subscriptions	707,567	646,302
Commissions	144,837	174,144
Event & Seminar Fees	67,178	76,379
Investment Portfolio & Interest	45,701	58,721
Advertising & Sponsorship	163,571	138,469
Room Hire	11,968	5,493
Other	12,605	10,674
Grants received	61,650	180,350
Total Income	1,215,077	1,290,532

Expenses		
Employee Costs	594,349	629,024
Depreciation	61,414	63,126
Events	45,385	42,530
Occupancy & Office	75,228	83,851
Accounting & Audit	15,223	15,265
Travel & Accommodation	6,526	19,962
Bank Fees	11,588	8,851
Insurance	9,668	9,176
Other	102,669	167,093
Total Expenses	922,111	1,038,878
Net Profit from Operations	292,967	251,653

STATEMENT OF POSITION

Current Assets		
Cash and cash equivalents	2,688,853	2,116,628
Trade and other receivables	49,066	149,916
Non-Current Assets		
Investments	1,220,986	1,099,328
Property, plant and equipment	1,779,431	1,834,492
Total Assets	5,738,336	5,200,364
Current Liabilities		
Payables	877,881	745,892
Provisions	61,395	40,868
Non-Current Liabilities		
Provisions	7,281	14,985
Deferred tax	181,519	188,779
Total Liabilities	1,128,076	990,524
Net Assets	4,610,261	4,209,840
Total Equity	4,610,261	4,209,840



From left to right: Peter Alldritt, President Angelo Papageorgiou, Sharon Liberali, Chris Pazios at 2020 AGM.



President Angelo Papageorgiou presents Dan Farmer with the Tennis Night Winners Trophy.



Students, Members and Sponsors enjoy the 2021 Lawn Bowls event.

The Australian Dental Association, South Australia Branch recognises and is grateful for the financial and in-kind support of its partners.

Branch Sponsors



Support Sponsors



Australian Dental Association South Australian Branch Office Holders.

Council

Dr Angelo Papageorgiou, President
Dr Vaibhav Garg, Vice President
Dr Meagan Huebl, Treasurer
Dr Poppy Anastassiadis
Dr Sharyn Borrett
Dr Paul Budden
Dr Yung Seng Chee
Dr Sachin Kulkarni
Dr David Mann
Dr Greg Miller
Dr Deon Naicker
Dr Angela Pierce
Dr Anthony Smerdon

Federal Councillors

Dr Mark Hutton
Dr Angela Pierce

Review Committee Members

Dr Janet Scott
Dr Robert Stewart
Dr Joshua Tirrell
Dr Stephen Carapetis
Dr Erica Vinczer

Chief Executive Officer / Public Officer

Mr Bradley Abraham



AUSTRALIAN DENTAL
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