



AUSTRALIAN DENTAL
ASSOCIATION

SOUTH AUSTRALIA

Annual Report 2022



This year, like the previous few, has been one of flux and new challenges. We faced numerous issues with a significant change in our operating environment.

We looked to be over the worst of covid – but then an uptick at the beginning of 2022 caused many issues – including a hold on all face to face activity until the end of April.

We continue to face the consequences of the pandemic such as workforce shortages, dramatic increases in service delivery costs and a surge in post-pandemic patient demand for services. Pleasingly, our outlook for the next year is more positive and the feedback I am receiving from our Members informs this. Our Branch continues to build confidence as a strong, stable and dependable resource in turbulent times.

As I reflect on my time as President it is tangible the monumental task our Members face in taking carriage of caring for the vast majority of South Australia's oral health with 84% of South Australians needing access to Oral Health care outside the Public Health system. The pandemic has renewed focus on the importance of preventive oral health. Our Branch will continue to be a driving force in supporting and collaborating with State and Federal Health Departments for a better outcome for South Australians. We do this by providing an independent view with the patient always at the centre of our perspectives.

Collaboration has been an overarching theme for this year. We streamlined and digitised Committee processes. We embarked on reviews of business functions and invested in aligning them with Member needs. These efforts are bearing fruit in our Committees becoming engines of growth, innovation and change within the Branch.

The Business Plan for the 2021-22 year, our first ever, was a great success as we saw many new initiatives and achievements. This plan has allowed us to seek out new skill sets and expertise to provide our Members. The entire Branch is to be congratulated for getting behind this plan, and with the hard work of the Council, Committees and the Branch Team, we achieved over 80% of our targets.

I was fortunate to be announced as President at our brand new Annual Presentation Ceremony, where we recognised many key achievements. To be handed the reigns following on from the amazing work of outgoing President, Dr Angelo Papageorgiou was no small challenge. I thank Angelo for his amazing leadership of the Branch during the most difficult two years any President could have had in recent memory. He continues to strongly support both Council and I, which we are all very appreciative.

Our Annual Presentation Ceremony also saw the awarding of Life Membership to two outstanding Members, Dr Angela Pierce and Dr David Mann. Their work for the Branch was long-standing and significant, they were both very deserving recipients of the Branch's highest honour.

The Ceremony also saw us start a new tradition, when then Minister for Health and Wellbeing, Hon Stephen Wade presented many of our new Members with their Certificate of Membership. It was amazing to see these new young Members recognised and showcased at the same event our Life Members were lauded. Indeed, all Members were mailed their first-ever Certificate of Membership in November, and I know many of you have them hanging proudly in your practices.

During the year we saw the retirement of Branch Team stalwart, Dr Jim Ball, who served as our Community Relations Officer for over 16 years. Dr Ball will be well known to many Members, as he provided sage advice and personal support at times of need. Fortunately, we were able to secure the services of Dr Jane Pinchback as our new Peer Advisor during the year, and I know first-hand how many Members have already been the beneficiaries of Jane's amazing talent and expertise.

The 2022-23 Business Plan was developed in the first half of 2022. Key to this plan will be operational reviews of many areas, including our CPD offerings, and the codification of processes around internal Member support and complaints handling. These may seem minor to many, but they are important to ensure we continue to provide the best levels of service and support to Members at all stages of their career. We have not been shy about our agenda to create change and progress towards a more modern and agile Branch. We need your input and feedback to make sure we are getting it right.

We will also be focussing on increasing our inclusivity within the Branch, across all demographics. The *new* Professional competencies of the newly qualified dental practitioner, including Aboriginal and Torres Strait Islander cultural competency, Environmental and Sustainability and other competencies for new graduates required by the Dental Board will be something that we embrace and provide support to our Members.

Dr Mark Hutton finished his term as Federal President in November this year. Dr Hutton has been extremely effective in bringing the Branches from around Australia together during what has been a challenging period for all Members. He has done so with grace and passion, and we thank him for his outstanding leadership of the profession. I would also like to thank Dr Greg Miller for his commitment and work as Federal Councillor over the past year. In a short time, he was very effective at ensuring our Branch Council was well-informed and represented at the Federal level.

Congratulations to our new Federal Councillors, Dr Sharon Liberali and Dr Angelo Papageorgiou on their election to Federal Council. I know both will do an amazing role of continuing the SA Branch tradition of battling well above our weight on the national scene.

We would not be where we are without the people around us. I want to recognise and thank all Council Members, Committee Members and the Committee Chairs who have worked together so diligently during the year providing valuable service to the Branch.

In addition, the Branch Team continues to play an amazing role in delivering an ever increasing range of high quality services to our Members. Under the leadership of our Chief Executive, Bradley Abraham, the Team has evolved and flourished, ensuring solid operational processes and structures that will assist us in future proofing the Branch.

The 2022–23 year will not be without its challenges. We are a strong and committed Branch. We will work together over the next year, using our Branch resources to continue to grow our services to our Members and to provide leadership to the wider oral health industry. We need you to be involved. We need more diverse views and we need more people to engage with our committees. This is the time to shape the Branch so that it reflects the world you live and work in.

Dr Vaibhav Garg PRESIDENT



Members, their partners and dental teams enjoy the Gin Masterclass 2022



Our first year with an operational Business Plan has seen some excellent outcomes for Members during the 2021-22 year.

As a Branch, we achieved over 80% of our key performance indicators within our first business plan, with many unable to be achieved owing to covid restrictions, or other operational resourcing issues. This achievement has resulted in two practical outcomes, being better on the ground Member services delivery, as well as future proofing the organisation from an operational perspective.

Our relationship with the South Australian Government, the University of Adelaide Dental School and the Adelaide University Dental Students Society has grown significantly over the past year. Our working links see us engaging collaboratively on many activities.

The introduction of an activity for our Retired Members in the form of a bi-annual lunch has been very well received and attended by this cohort.

We have launched a new Infection Control Program which has seen many dental practices both in metropolitan Adelaide and regional SA have an on-site training visit by our Infection Control and Prevention Officer. This new program culminated in our largest ever SA Branch event in May 2022, when nearly 300 dentists and dental team members attended our Infection Control Seminar at the Adelaide Oval.

Our CPD and Events program has undergone significant transformation, with:

- Brand new hands on clinical workshops delivered in partnership with Envista
- New social events targeting different demographics
- Soft skills courses for the wider dental team to improve everything from teamwork to patient communication
- More events being offered online for our regional members

A complete review of our communications strategy, including the appointment of our first ever Marketing & Communications Coordinator, has positioned the Branch as the primary destination providing information for and about the South Australian oral health sector. This is a continually evolving area, and many Members will look

forward to seeing more print communication coming very soon.

We now have much better collateral on a range of topics for our Members, including Member benefits brochures for Members and Students, careers material for secondary students, and an improved website for both the Membership and the public at large. Much more work is being done on our website and its interface, in conjunction with ADA Inc.

We have always provided good mental health support services to Members

and their Teams, but during the year we introduced a Wellness Program to help provide some basic tools to maintain good mental health. Our partnership with Agile Minds has resulted in numerous resources being provided to Members, and this will continue to grow over the coming year.

During the year, we assumed responsibility for the deliver of the Australian Dental Health Foundation (ADHF) Program in South Australia. We are taking an all of organisation approach to support the Dental Rescue Days, Adopt a Patient and Rebuilding Smiles delivery across the state. This is an enormous step forward in collaboratively promoting oral health care for those in need.

Operationally, the Branch is in a healthy financial position, increasing its real turnover, and reporting an operating surplus in excess of \$200,000. We continue to budget for increased expenditure for new Member services, and we will continue to build the Branch on the back of this financial stability.

Partnerships with external organisations have also grown significantly during the past year. We now have four Branch sponsors, being new sponsor Envista, to compliment our existing sponsors Guild Insurance, BOQ Specialist and Austbrokers Terrace. I thank all the representatives of these organisations for their professional support, and commitment to work with us as a Branch Team to deliver excellent services to our Members.

In addition, we signed many new Support Sponsors, including Ray White Business Sales, Data Vision, Dental Concepts and Maxima to compliment long term sponsor Hood Sweeney. These organisations have formally committed to supporting our Branch and Members with



From left to right, Hon Stephen Wade former Health Minister, President Dr Vaibhav Garg, Dr Angelo Papageorgiou, CEO Bradley Abraham at 2021's Annual Presentation Ceremony

high quality services and timely information.

During the year, the Council and Committees have worked very hard for the Branch. I would like to thank the Council, the Committee Chairs and Committee Members for their dedication and commitment. These Members are an enormous resource, and work well with the Branch Team to ensure that services are optimised and information flows effectively.

I would like to thank our refreshed Branch Team for their excellent work and commitment to their roles. The Branch Team are dedicated to providing high levels of service to you – our Members – and the feedback I have received from the Membership is that this is happening every single day.

To our outgoing President, Dr Angelo Papageorgiou, and our incoming President, Dr Vaibhav Garg – a Chief Executive can only operate effectively with the support of the President and Council of the day. Both Presidents, and the entire Council, have been nothing but supportive as we modernise the Branch operations and increase our activities for our Members.

The 2022-23 year will be even bigger for our Branch as we continue to grow our operations in a sustainable and professional manner. I encourage all Members to participate, utilise the resources available, attend CPD and events, call the office, and read our communications. We are here for you.

Bradley Abraham
CHIEF EXECUTIVE OFFICER

INCOME STATEMENT

	2022	2021
Income	\$	\$
Branch Subscriptions	717,179	707,567
Commissions	149,215	144,837
Event & Seminar Fees	70,531	67,178
Investment Portfolio & Interest	63,772	45,701
Advertising & Sponsorship	191,031	163,571
Room Hire	9,034	11,968
Other	30,856	12,605
Grants received	—	61,650
Total Income	1,231,618	1,215,077

Expenses

Employee Costs	649,520	594,349
Depreciation	59,072	61,414
Events	64,740	45,385
Occupancy & Office	110,476	75,228
Accounting & Audit	11,550	15,223
Travel & Accommodation	4,948	6,526
Bank Fees	13,327	11,588
Insurance	9,639	9,668
Other	106,712	102,669
Total Expenses	1,029,984	922,111
Net Profit from Operations	201,634	292,967

STATEMENT OF POSITION

Current Assets

Cash and cash equivalents	3,056,069	2,688,853
Trade and other receivables	64,142	49,066

Non-Current Assets

Investments	1,141,272	1,220,986
Property, plant and equipment	1,740,562	1,779,431

Total Assets	6,002,045	5,738,336
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Current Liabilities

Payables	1,052,523	877,881
Provisions	60,723	61,395

Non-Current Liabilities

Provisions	14,982	7,281
Deferred tax	172,171	181,519

Total Liabilities	1,300,399	1,128,076
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Net Assets	4,701,646	4,610,261
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Total Members Funds	4,701,646	4,610,261
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Dr Angela Pierce (left) and Dr David Mann (right) received a Life Membership Award at 2021's Annual Presentation Ceremony



Relative Analgesia Course 2022 presented by Dr Michael Walker and Dr Angelo Preketes



Infection Control Seminar Ian McLachlan Room Adelaide Oval 2022



Retired members lunch September 2021

The Australian Dental Association, South Australian Branch recognises and is grateful for the financial and in-kind support of its partners.

Branch Sponsors



Support Sponsors



Australian Dental Association South Australian Branch Office Holders.

Council

Dr Vaibhav Garg, President
Dr Poppy Anastassiadis, Vice President
Dr Meagan Huebl, Treasurer
Dr Paul Budden
Dr Yung Seng Chee
Dr Sachin Kulkarni
Dr Troy Longbottom
Dr Greg Miller
Dr Deon Naicker
Dr Angelo Papageorgiou
Dr Anthony Smerdon
Dr Laura Smith
Dr Keng Yeoh

Federal Councillors

Dr Mark Hutton
Dr Greg Miller

Review Committee Members

Dr Janet Scott
Dr Robert Stewart
Dr Joshua Tirrell
Dr Stephen Carapetis
Dr Erika Vinczer

Committee Chairs

Review Committee, Dr Janet Scott
Finance, Audit, Risk & Investment Committee, Dr Meagan Huebl
Awards Committee, Dr Helen McLean
Constitution Committee, Dr David Mann
Environmental and Sustainability Committee, Dr Jasper Lee
Practice Support Committee, Dr Troy Longbottom
Communications Committee, Dr Angelo Papageorgiou
Recent Graduates Committee, Dr Laura Smith

Chief Executive Officer / Public Officer

Mr Bradley Abraham



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